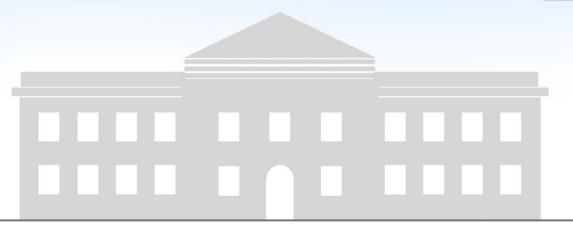


Grants Workshop

December 1, 2021

Salomeh Ghorbani, Lead Program Manager, IAE Outreach & Stakeholder Engagement







What is IAE?

The Integrated Award Environment (IAE) is a government-wide initiative administered by GSA's Federal Acquisition Service (FAS) within the Office of Systems Management (OSM).

- Reducing barriers for doing business with the government
- Increasing transparency into federal spending
- Increasing accountability in the award process
- Reducing reporting burden
- Increasing data quality and integrity

We **facilitate** the federal awards process through multiple online systems that each play a required role in the awards lifecycle.

Our systems are **mandatory** for registering to do business with the federal government, performance reporting, publicizing contract opportunities, collecting contract data, and more.

IAE Delivers the Framework for Conducting Government Business



The IAE Systems (1 of 2)



- **SAM.gov** System for Award Management
 - Register to do business with the U.S. Government
 - Update, renew, or check the status of your entity registration
 - Search for entity registration and exclusion records
 - Search for assistance listings, wage determinations, contract opportunities, and contract data reports
 - View and submit BioPreferred and Service Contract reports
 - Access publicly available contract award, exclusions, and entity data via extracts and system accounts



The IAE Systems (2 of 2)*



CPARS - Contractor Performance Assessment Reporting System



eSRS - Electronic Subcontracting Reporting System



FAPIIS - Federal Awardee Performance and Integrity Information System



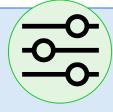
FSRS - Federal Funding Accountability and Transparency Act (FFATA) Subaward **Reporting System**



FPDS • FPDS - Federal Procurement Data System

*IAE also manages the Federal Service Desk, which supports IAE systems





IAE Program Scope and Scale



Entities actively registered

to do business with the government

- **544K+** pursuing all awards
 - 75% self-represented as small business concerns in their primary industry
- 249K pursuing federal assistance only



Active notices

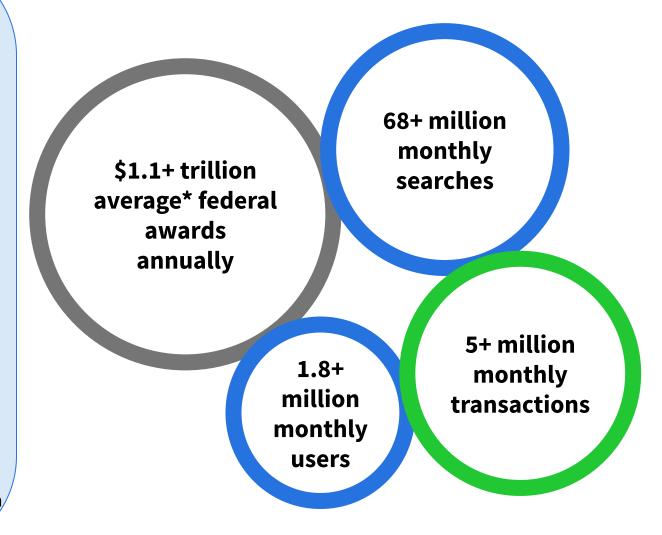
advertising contract opportunities to the public

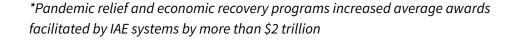
 25K+ contract opportunities set aside for eligible small businesses

2,288

Active assistance listings

representing the publicly available programs under which federal assistance is awarded







IAE System Integration

Better design and improved functionality

- We constantly interact with our users in order to create a better system.
- We held multiple focus groups and received more than 35,000 pieces of feedback through our site feedback tool around the new SAM.gov site
- Iteratively developed the homepage design with more than 50 improvements made based on user input.

Improved security

- Cybersecurity is top-of-mind and is foundational to our work integrating our systems.
- We increased security around specific data elements and roles.

A more consistent user experience and single sign-on

- Single sign-on across multiple applications and datasets makes it easier to access our data and manage work.
- We have streamlined user account management and the user workspace.

The new unique entity identifier (UEI)

- The federal government moving away from the DUNS Number as the entity identifier.
- IAE delivered the new UEI so agencies and entities have time to update records and modify systems.





About SAM.gov

- All entities—that is, people or organizations wishing to do business with the federal government—must register in the System for Award Management (SAM) at SAM.gov
- Businesses and grant or loan recipients must have an active SAM registration to receive federal funds
- Registrations must be updated at least once every
 12 months to remain active



- It is <u>free</u> to register or renew at SAM.gov
 - Be cautious of offers to help you get registered for a fee
- Businesses and grant or loan recipients need a DUNS Number from Dun & Bradstreet before registering in SAM.gov
- Successfully registering with SAM.gov makes your business visible and accessible to every civilian and military federal agency that might otherwise not be aware of your business



SAM.gov provides a single registration process for doing business with any federal agency (agencies used to collect the data on their own)

 The system provides information grants officers need to make awards

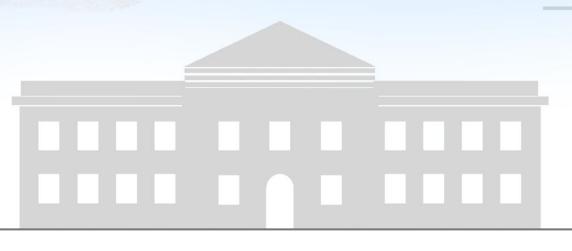
How the Government Uses SAM.gov

SAM.gov collects entity data for grants officials' use:

- Unique Entity Identifier (DUNS)
- Entity banking information
- Entity executive compensation
- Taxpayer Identification Number
- Assigned CAGE code
- Validation of entity uniqueness
- Representations and certifications



Overview of SAM.gov Registration: Sign In







Signing Up in SAM.gov

- SAM.gov is the overall system to access award information
- Much of the information is available publicly, some without logging in
- Functions such as Saved Search, Following, and entity searches require users to have a USER ACCOUNT in SAM.gov
- Logging into SAM.gov includes authentication through login.gov.
- There is no cost to create any user accounts in SAM.gov



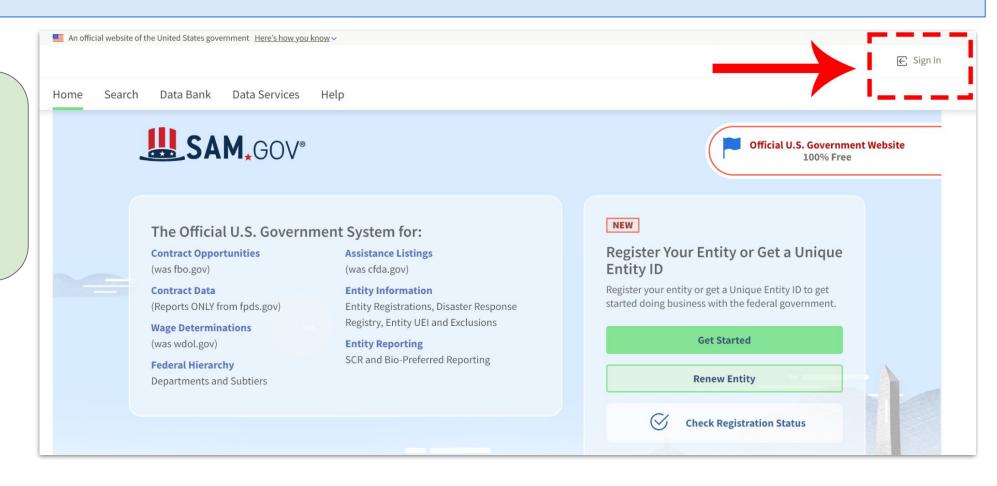
Registering an Entity

- All entities—that is, people or organizations wishing to do business with the federal government—must register in the System for Award Management (SAM) at SAM.gov
- Businesses and grant or loan recipients must have an active SAM registration to receive federal funds
- It is <u>free</u> to register or renew at SAM.gov
 - O Be cautious of offers to help you get registered for a fee
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- Successfully registering with SAM.gov makes your business visible and accessible to every civilian and military federal agency that might otherwise not be aware of your business



SAM.gov Account (1 of 5)

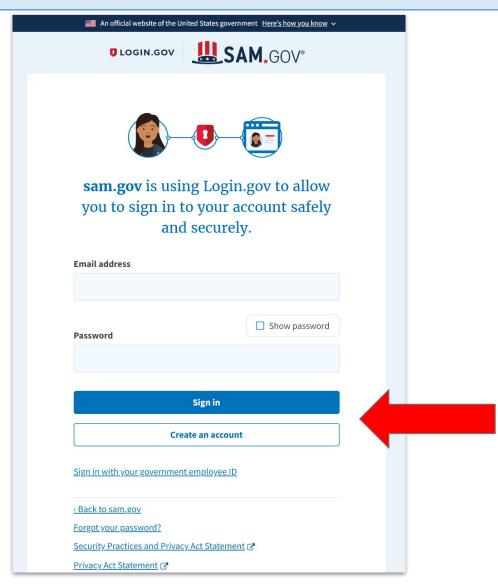
Select "Sign In" from the top-right corner of any page on SAM.gov to create an account.





SAM.gov Account (2 of 5)

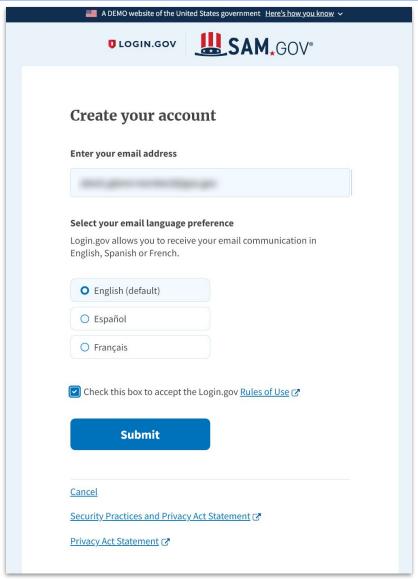
Login.gov manages usernames and passwords for SAM.gov accounts. If you use other government websites that use Login.gov, you can use the same username and password to sign in to SAM.gov.





SAM.gov Account (3 of 5)

Enter your email address and select a language, then submit. You'll receive an email confirming your email address.

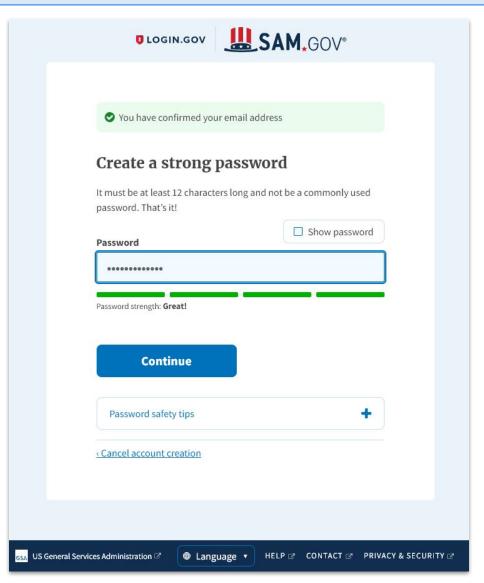


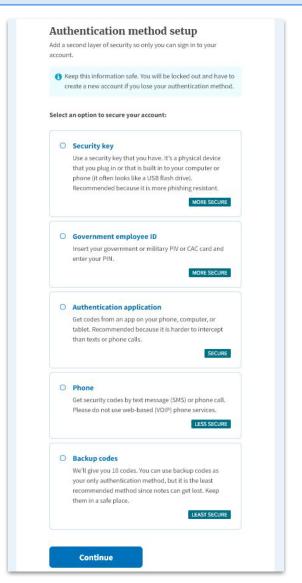


System for Award Management | For People Who Make, Receive, and Manage Federal Awards

SAM.gov Account (4 of 5)

Once you confirm your email address, you set a password and select a multifactor authentication method.

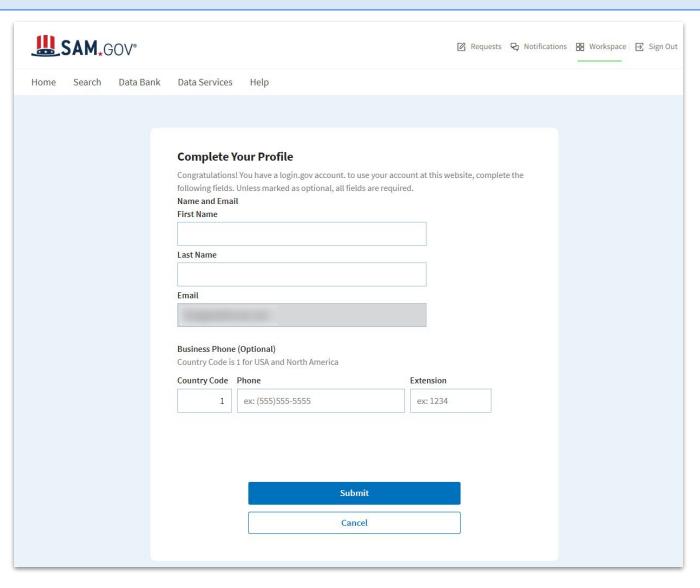






SAM.gov Account (5 of 5)

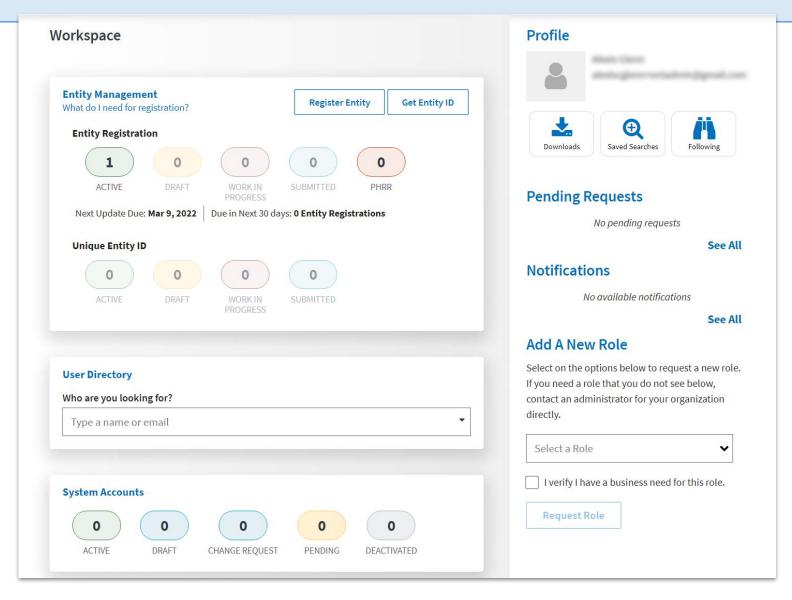
And then you complete your SAM.gov profile with your name and (optional) phone number. You can request roles with an entity after this step or start using SAM.gov.



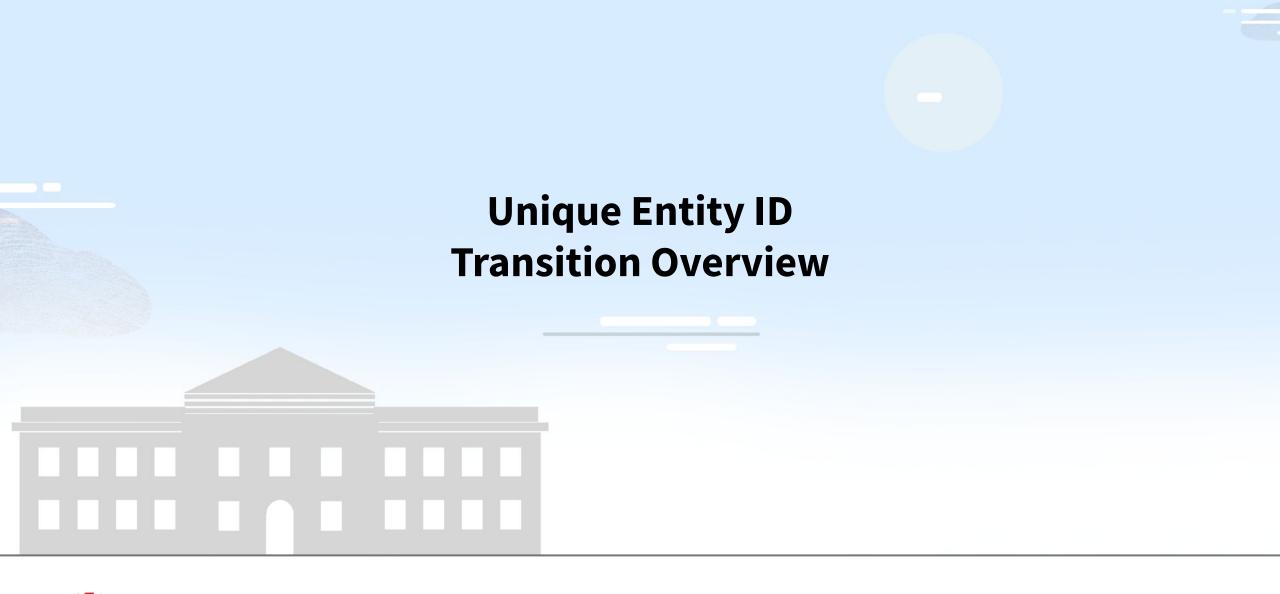


SAM.gov Workspace

The SAM.gov non-federal workspace









What is the Unique Entity ID?

TODAY

The authoritative unique entity identifier used by the federal government is the **DUNS Number**

- The DUNS Number is a 9-character numeric value
- Managed, granted, and owned by Dun & Bradstreet

APRIL 4, 2022

The authoritative unique entity identifier used by the federal government will be the **Unique Entity ID (SAM)**

- The Unique Entity ID (SAM) is a 12-character alphanumeric value
- Managed, granted, and owned by the government

The DUNS Number will remain the authoritative identifier until 4/4/2022.



Why is the Change from DUNS to Unique Entity ID (SAM) Happening?





Why is the Change from DUNS to Unique Entity ID (SAM) Happening?

The move from DUNS to the Unique Entity ID (SAM) is a **federal government-wide initiative**.

OMB has directed federal agencies/systems to complete their transition to the Unique Entity ID (SAM) no later than April 4, 2022.

GSA's role in the federal transition is, in part, to assign the Unique Entity ID (SAM) as part of the entity registration process.

GSA is also preparing all IAE systems (SAM.gov, FPDS, FAPIIS, etc.) to display, accept, and/or assign the new Unique Entity ID.

The federal government is **streamlining** the entity registration process and **making it easier for entities** to do business with the federal government.

- This change simplifies the process of registering your organization to do business with the federal government.
- Entities will be assigned an identifier during registration; you will not need to go to a third party to obtain an identifier or to get help.



Agency Implementation across the Federal Government

Federal agencies are **implementing their own** Unique Entity ID transition plans between now and April 4, 2022.

- They will manage updates to their own:
 - Procurement award processes and systems
 - Grant award processes and system
 - Invoicing and payment processes and systems

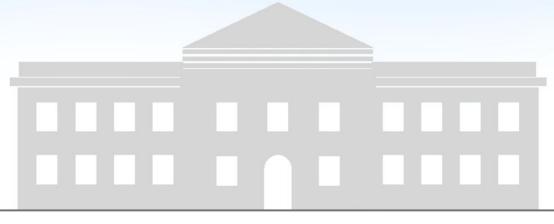
Federal agencies you do business with will directly issue information about changes to the award and payment processes.

- For example, Grants.gov has already initiated their transition.
- Go to:

 grants.gov/web/grants/forms/planne
 d-uei-updates.html



How Long Will it Take to Get a Unique Entity ID?



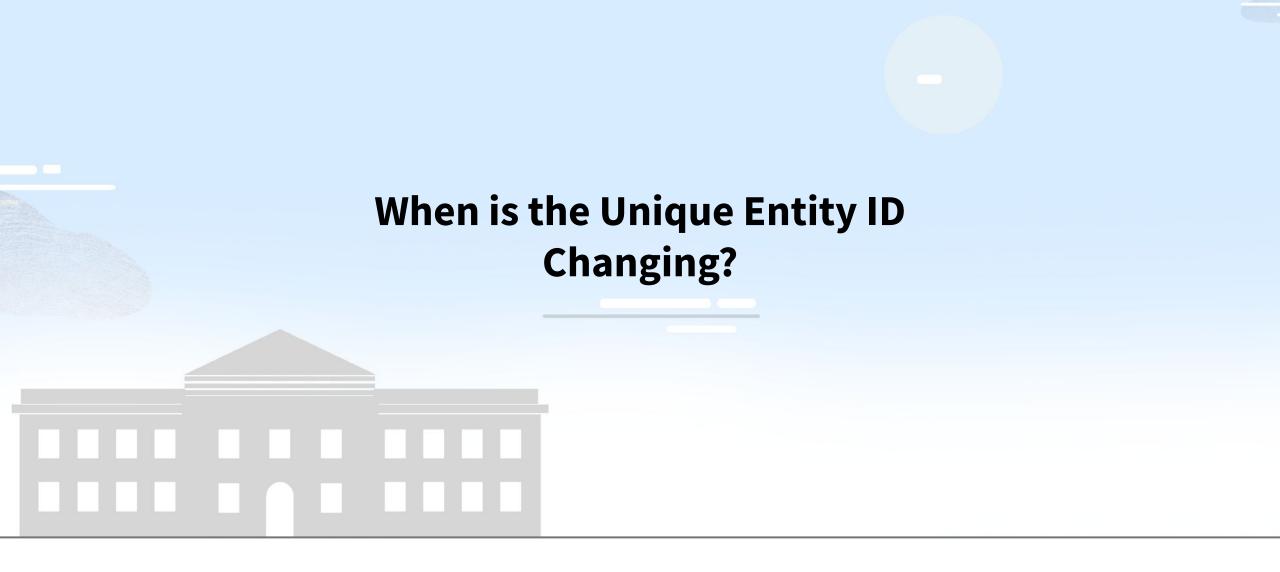


How Long Will it Take to Get a Unique Entity ID?

- ✓ If your entity is registered in SAM.gov today, you already have your Unique Entity ID (SAM). This includes inactive registrations.
- When requesting a Unique
 Entity ID **only** through
 SAM.gov, a successful request
 will provide the UEI
 immediately
- X If unsuccessful, the entity will need to contact the Federal Service Desk. The validation assistance will depend on the complexity of the entity validation.

- Both entity registrants, and those only getting a Unique Entity ID, will go through the same entity validation process.
- □ While successful entity validations will occur immediately, full entity registration approval will still take up to 10 business days to process.







When is the Unique Entity ID Changing?

Unique Entity ID (SAM) is available in IAE systems

The federal government stops using the DUNS Number to identify entities

Today

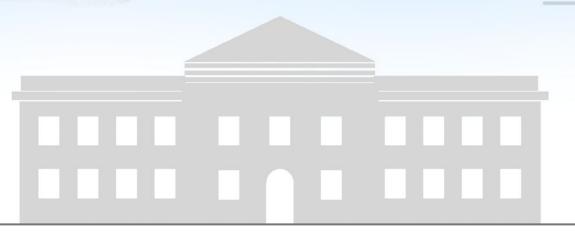
- DUNS Number is authoritative identifier
- Unique Entity ID (SAM) is available, not authoritative

On April 4, 2022

- Unique Entity ID (SAM) is authoritative identifier
- DUNS Number is not available in IAE systems



What Does the New Unique Entity ID Mean For Me?





What Does the New Unique Entity ID Mean For Me? (1 of 6)

I'm an entity already registered in SAM.gov

You've already been assigned a Unique Entity ID!

It's viewable on your entity registration record in SAM.gov.



What Does the New Unique Entity ID Mean For Me? (2 of 6)

I'm a sub-awardee NOT registered in SAM.gov and I use the DUNS Number for subaward reporting

You can request a Unique Entity ID (SAM) in SAM.gov. **No registration will be required**.

Continue to use your DUNS Number for reporting. Starting on April 4, 2022, you will only use the Unique Entity ID (SAM) for reporting.



What Does the New Unique Entity ID Mean For Me? (3 of 6)

I pull award data and reports from IAE sites and view the DUNS Number.

The Unique Entity ID (SAM) **is available now**, along with the DUNS Number, in SAM.gov APIs, data extracts, contract data reports, and the FPDS Atom Feed.

On April 4, 2022, only the new Unique Entity ID will be provided and **the DUNS field will go away**.



What Does the New Unique Entity ID Mean For Me? (4 of 6)

I search for entity and contract award information using the DUNS Number.

Today, you can use the DUNS Number and the Unique Entity ID (SAM) to search entities. Starting on April 4, 2022, you can only use the Unique Entity ID (SAM).



What Does the New Unique Entity ID Mean For Me? (5 of 6)

I'm going to register my entity in the future. Do I still need the DUNS Number? How do I get a Unique Entity ID (SAM)?

Before April 4, 2022, go to D&B and get a DUNS Number, then go to SAM.gov to register your entity. You will be assigned a Unique Entity ID (SAM) as a part of the SAM.gov registration process.



What Does the New Unique Entity ID Mean For Me? (6 of 6)

I'm going to register my entity in the future. Do I still need the DUNS Number? How do I get a Unique Entity ID (SAM)?

After April 4, 2022, you will be assigned a Unique Entity ID (SAM) as part of the SAM.gov registration process. You no longer need to get a DUNS Number for registration.



Overview of SAM.gov Registration: Entity Registration



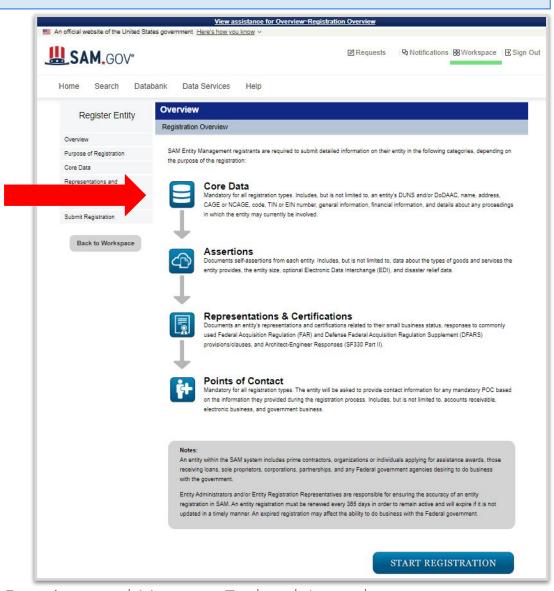


Entity Registration: Before You Start (1 of 5)

Prepare your information before starting entity registration: Core Data

Core data includes, but is not limited to:

- DUNS Number → required for all registrations until
 April 4, 2022
- Name
- Address
- CAGE or NCAGE code
- TIN (SSN or EIN)
- Financial and banking information
- Details about any proceedings in which the entity may currently be involved





Entity Registration: Before You Start (2 of 5)

Getting a DUNS Number

- Go to the Dun & Bradstreet site: <u>fedgov.dnb.com/webform</u>
- Select the link to request your DUNS Number via the web
- Follow the on-screen instructions to check whether your business or organization already has a DUNS Number
 - Enter your organization's name and state and the validation text, then select Submit
 - O If your business is listed, you can request the existing DUNS number
 - O If it is not, you can request a new one
- Please note that there is <u>no fee</u> for getting a DUNS Number to do business with the U.S. government

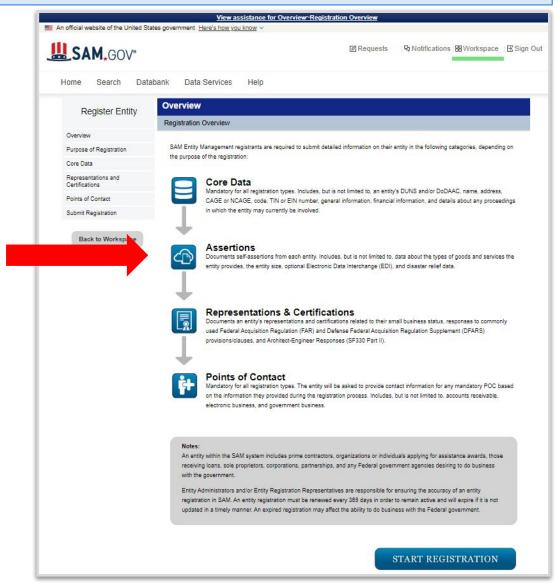


Entity Registration: Before You Start (3 of 5)

Prepare your information before starting entity registration: Assertions

Self-assertion includes, but is not limited to:

- Data about the types of goods and services the entity provides
- Entity size
- Optional Electronic Data Interchange (EDI) information
- Disaster relief data



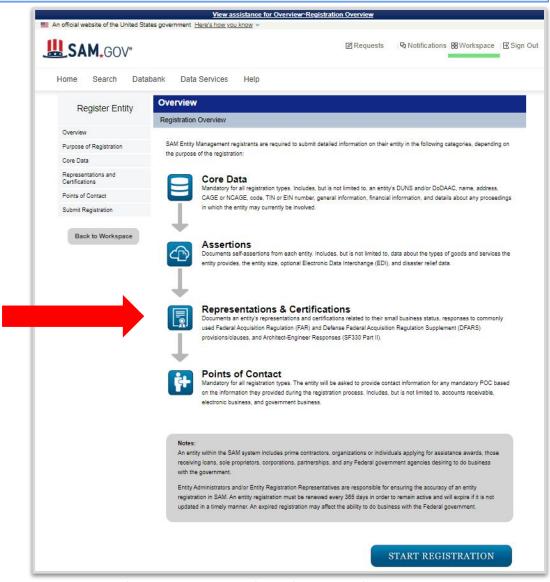


Entity Registration: Before You Start (4 of 5)

Prepare your information before starting entity registration: FAR and DFARS Representations & Certifications

An entity's representations and certifications include, but are not limited to:

- Small business status
- Responses to commonly used Federal Acquisition Regulation (FAR) (33 questions)
- Defense Federal Acquisition Regulation Supplement (DFARS) provisions/clauses
- Architect-Engineer Responses (SF330 Part II)
- The SBA supplemental page (If you are a small business)



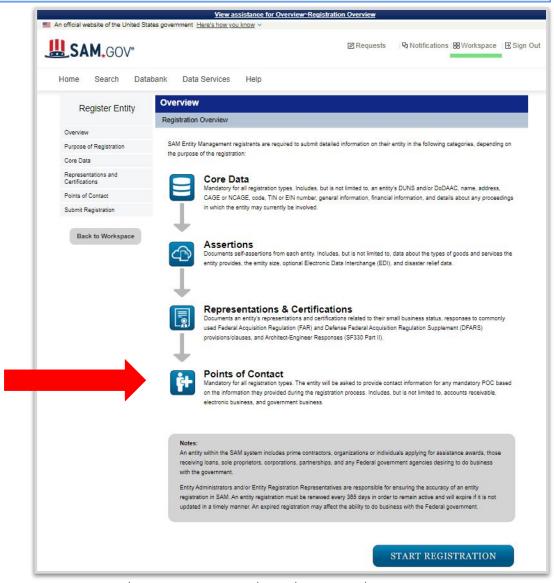


Entity Registration: Before You Start (5 of 5)

Prepare your information before starting entity registration: Points of Contact (POCs)

POCs include, but are not limited to:

- Accounts receivable
- Electronic business
- Government business



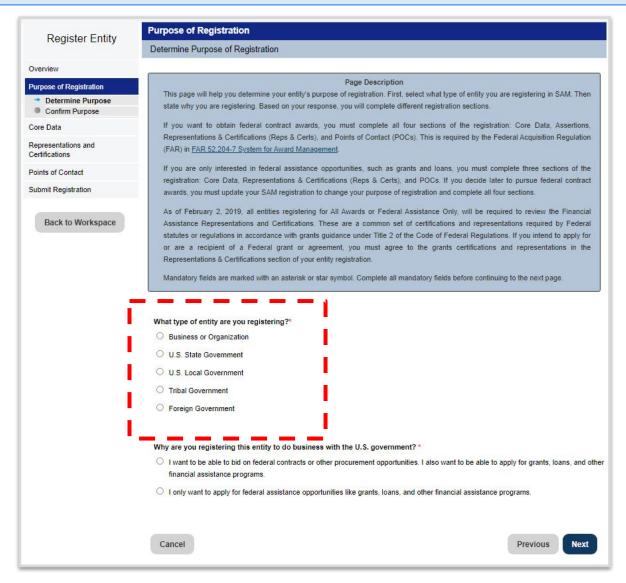


Entity Registration: Purpose of Registration (1 of 2)

Next, select what type of entity you are registering.

The options are:

- Business or Organization
- U.S. State Government
- U.S. Local Government
- Tribal Government
- Foreign Government





Entity Registration: Purpose of Registration (2 of 2)

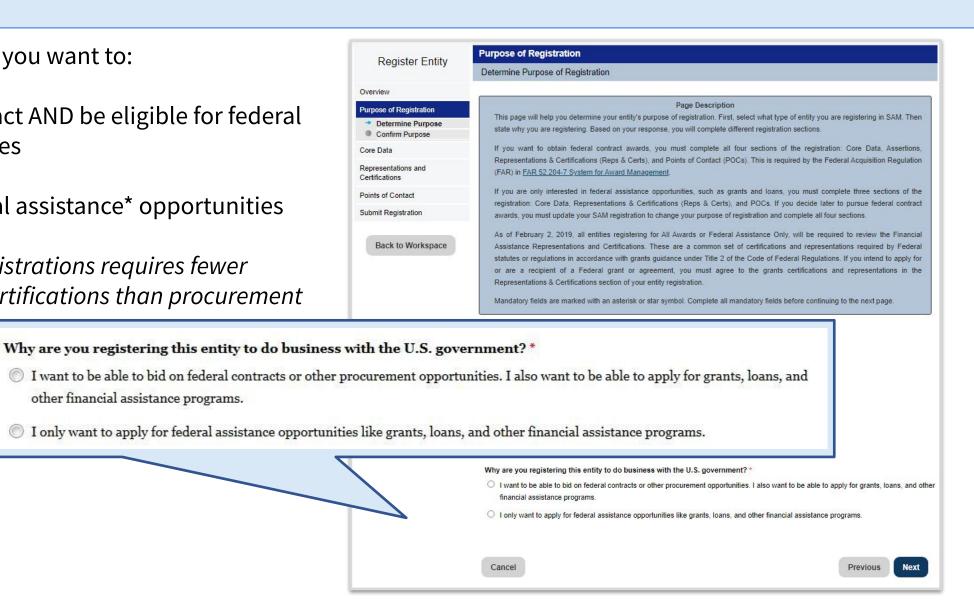
other financial assistance programs.

Then, choose whether you want to:

→ Bid on federal contract AND be eligible for federal assistance opportunities OR

→ Only apply for federal assistance* opportunities

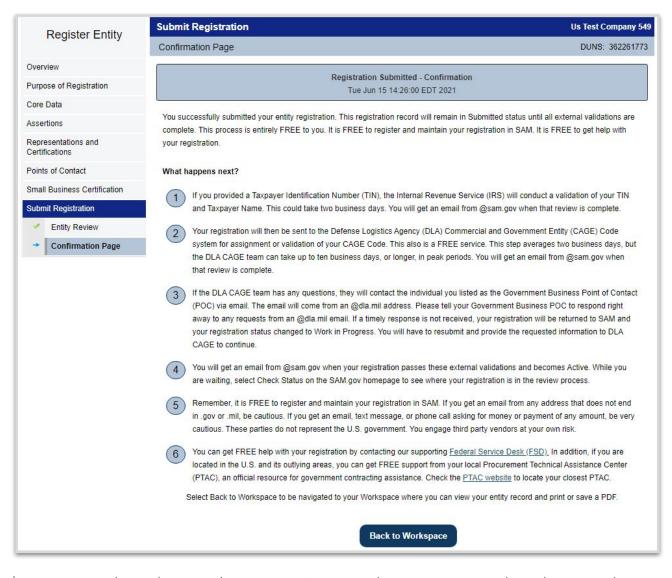
*federal assistance registrations requires fewer representations and certifications than procurement registrations



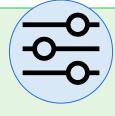


Entity Registration: Submission and Confirmation

When you complete all of the required information and successfully submit your registration, you'll see what happens next with your submission as it is reviewed.





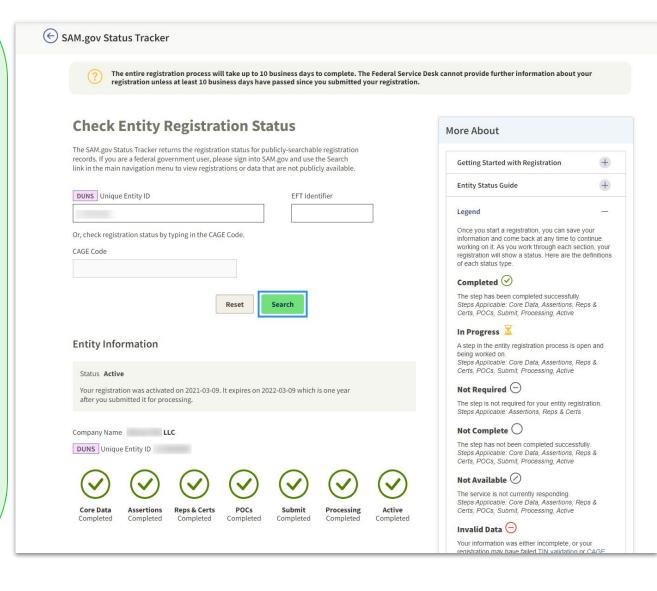


Track Your Registration Status

Sign in and select "Check Registration Status" from the SAM.gov home page to quickly check your entity registration status.

NOTE: New registrations take an average of 7–10 business days to process, but can take up to 30 business days during periods of peak volume.

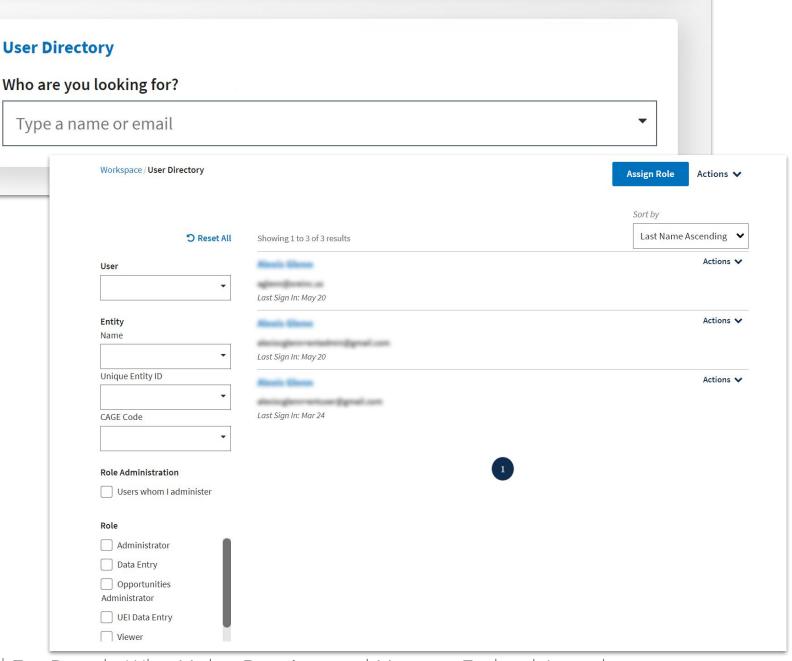
Non-federal users can only view their own registration status.





User Directory

- The User Directory lets you find users with roles in your entity and your entity hierarchy
- Use the filters to find users by their role, domain, or by entity information
- Non-federal administrators can assign roles to users and invite users who don't have a SAM.gov account to a role with their entity





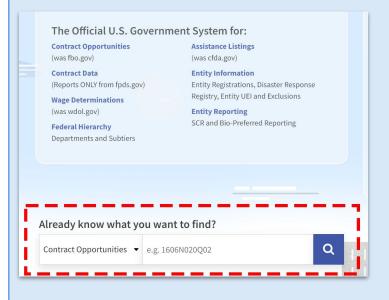




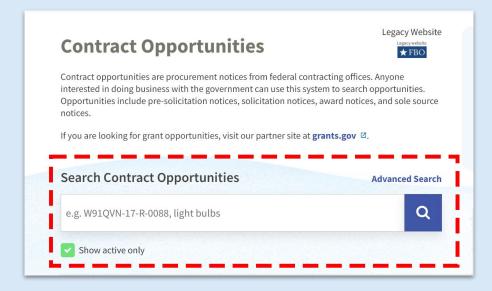
Searching Contract Opportunities (1 of 2)

You can start a search of contract opportunities in three ways, from the:

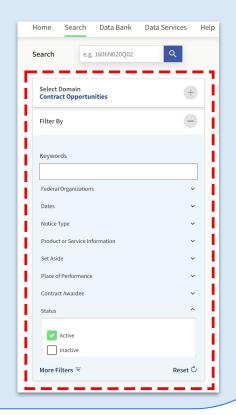
SAM.gov home page



Contract Opportunities landing page



Advanced Search page





Searching Contract Opportunities (2 of 2)

Tips for searching contract opportunities:

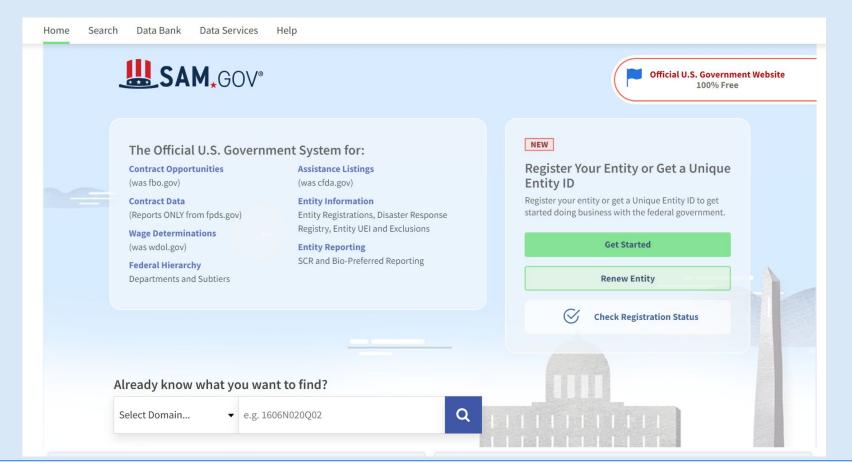
- ✓ Sign in to your SAM.gov account to save searches or following a notices
- ✓ Turn on notifications for your saved searches and be notified when new results match your search criteria
- ✓ Use the filters, along with keywords, to make a refined, narrow search
- ✓ Using only keywords will return a broad range of search results



Example Search (1 of 7)

"I am the owner of a small electrical services firm looking for opportunities to bid on in

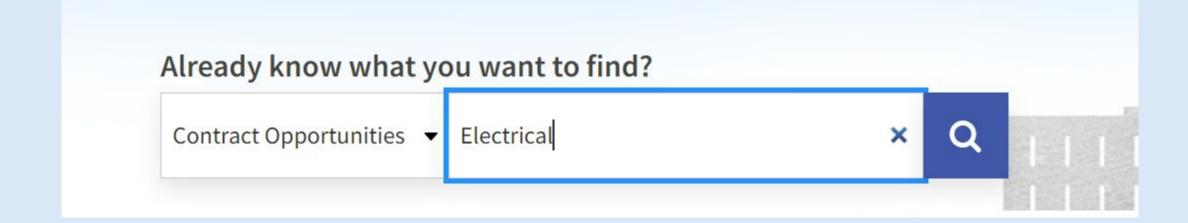
Florida."





Example Search (2 of 7)

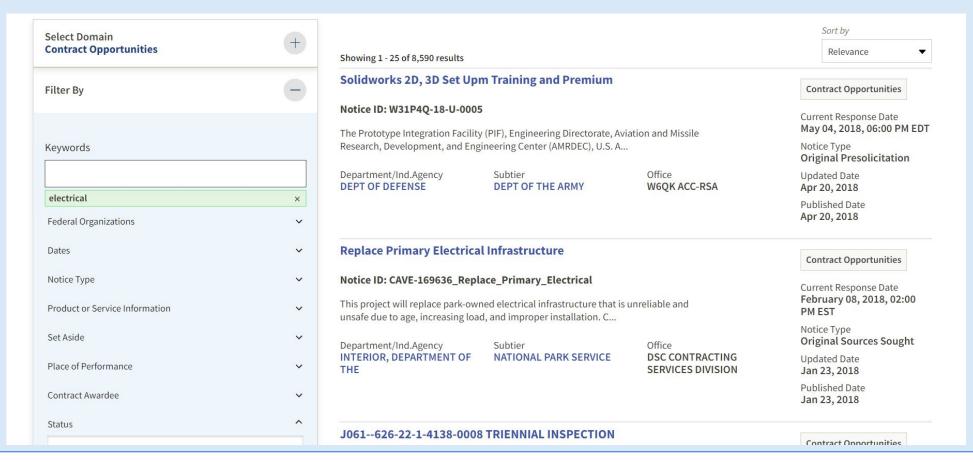
Begin by entering in your keyword "electrical", and selecting Contract Opportunities.





Example Search (3 of 7)

You will see there are a lot of opportunities returned:

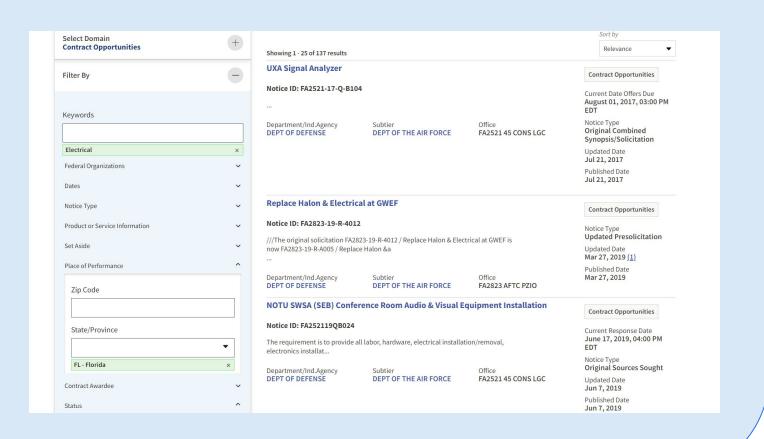




Example Search (4 of 7)

So, let's use the filters to narrow down our search.

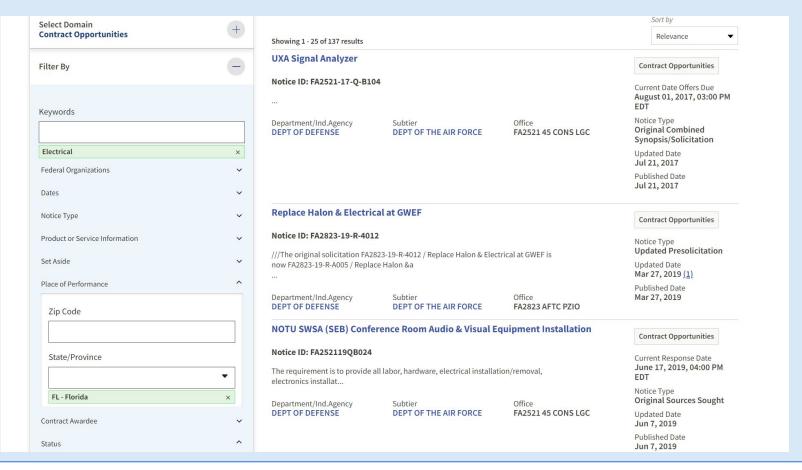
Our keyword is still there from before, so let's add that we want an opportunity where the place of performance is in Florida.





Example Search (5 of 7)

Result: We have narrowed the results from over 8,000 to 137.

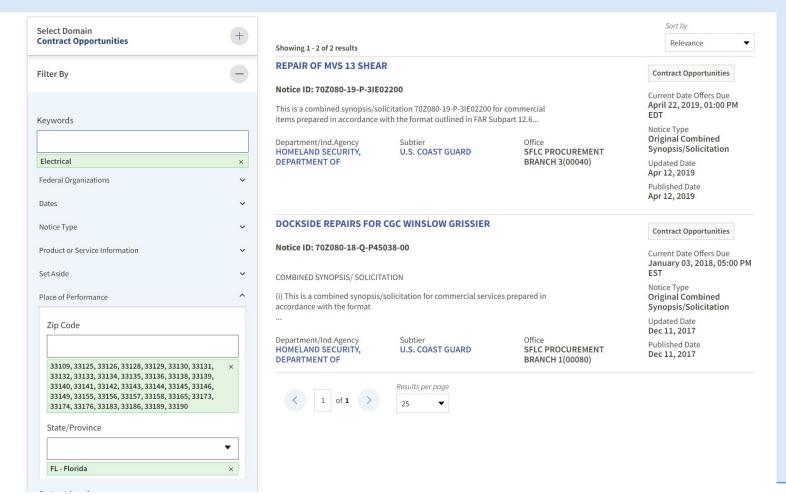




Example Search (6 of 7)

To narrow down even further, you can enter some of the zip codes for the areas where you are looking to do the

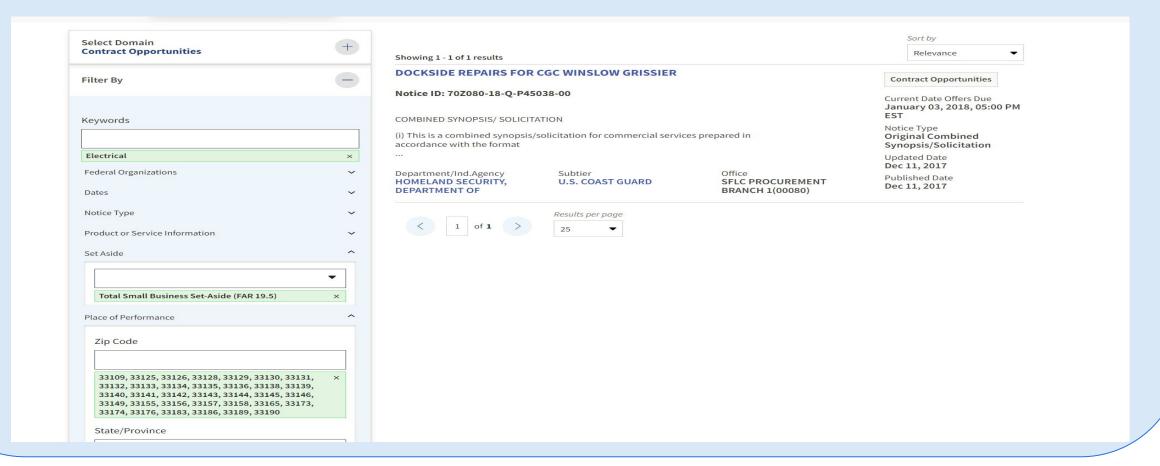
work:





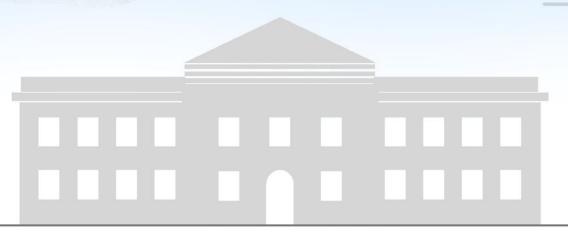
Example Search (7 of 7)

If I am looking specifically for an opportunity with a set aside, I can select the option from the filter:









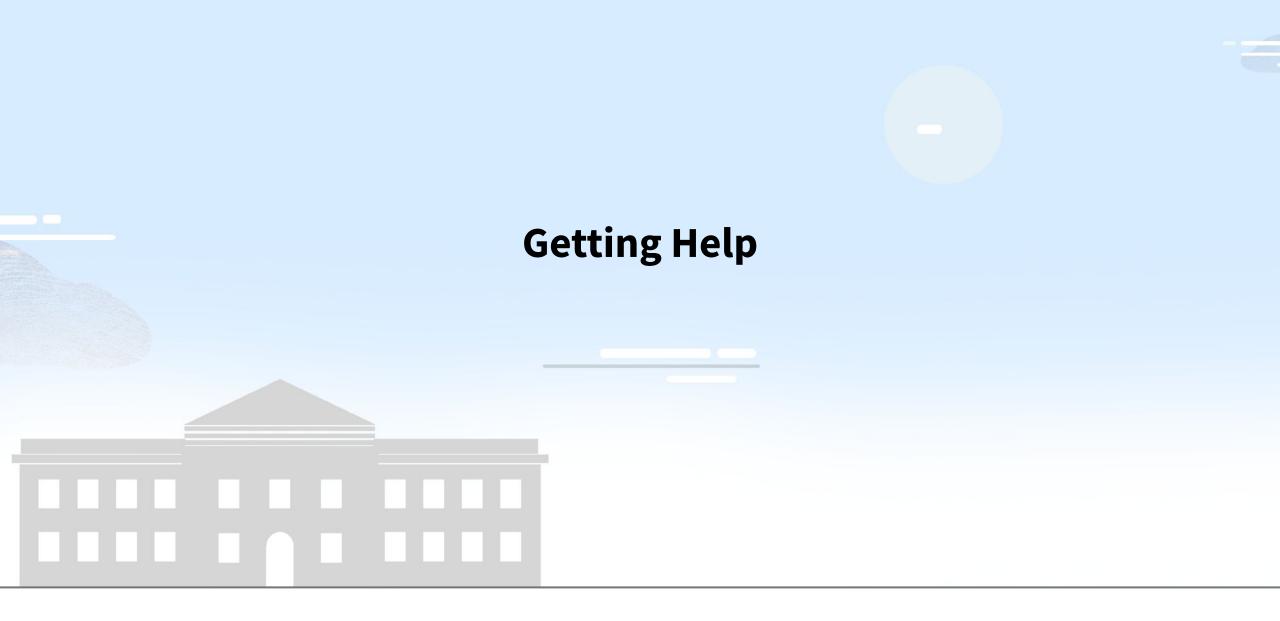


Joining the IVL

To view and join the IVL of a contract opportunity:

- You must have a role with an entity to add yourself to the IVL
- You must be signed in to SAM.gov
- The contracting officer must choose to activate the IVL for a given contract opportunity

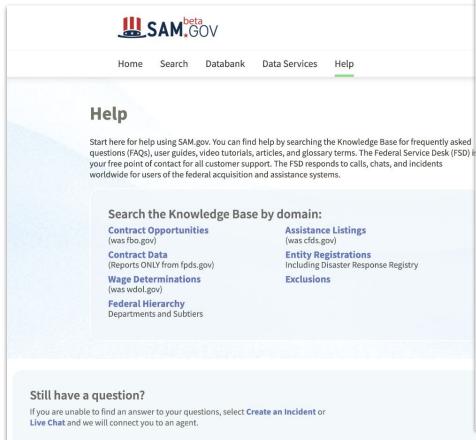


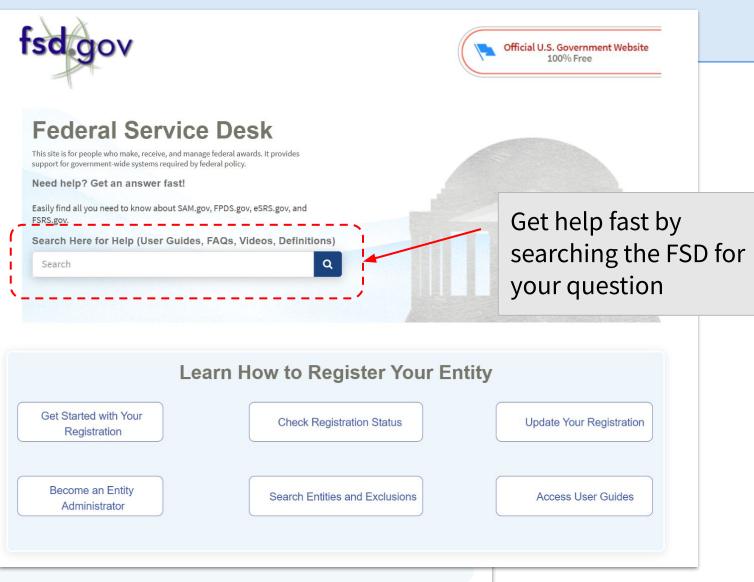




Help with IAE Applications

Initial Integration with FSD.gov



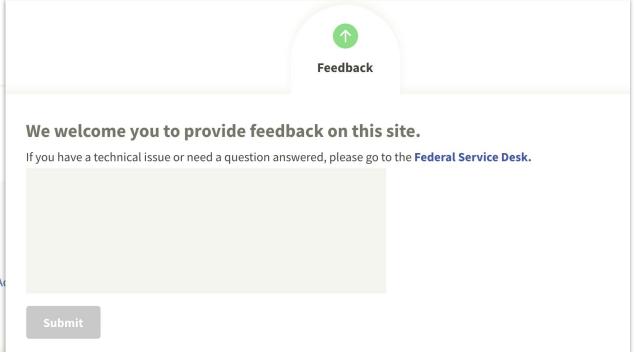




Feedback

Footer including our feedback tool







This is a U.S. General Services Administration Federal Government computer system that is **"FOR OFFICIAL USE ONLY."** This system is subject to monitoring. Individuals found performing unauthorized activities are subject to disciplinary action including criminal prosecution.



Preparing People for DUNS to UEI Transition



What we'll do: We'll continue to provide information to stakeholders using a variety of outlets throughout the transition.

What you can do: You can help make this transition successful by understanding what you need to know; taking any necessary action; and sharing what you've learned with your community (i.e. share your own agency's transition timelines, put out information in your own communications channels, share updates anyplace that your partners are).





The Integrated Award Environment

GSA Federal Acquisition Service

1800 F Street, Washington, DC

Email: IAEOutreach@gsa.gov

Join us on Interact for the latest updates:

https://interact.gsa.gov/group/integrated-award-environment-iae-industry-community

Join the Technical Interface Community by emailing IAE_Admin@gsa.gov