# Introduction to Commerce

Strengthening Communities

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COMMUNITY ENGAGEMENT SPECIALIST NORTHWESTERN REGION

11/30/2023



Washington State Department of Commerce

### We strengthen communities



### **Commerce Divisions**







### **Community Services Division**



### **Housing Division**



#### **Energy Division**

### **Commerce Divisions**



#### Local Government Division



Office of Economic Development and Competitiveness

### Equity Review of Capital Funding Programs

### Goals:

- In completing this review, the department is working to improve equitable delivery of resources and benefits in our programs by:
  - Including consideration of historic and systemic barriers that may arise due to any of the following factors: Race, Ethnicity, Religion, Income, Geography, Disability, and Educational Attainment.
  - Identifying changes to policy and operational norms and practices to advance equity.
  - Identifying new investments and programs that prioritize populations and communities that have been historically underserved by capital grant policies and programs.



# **Community Engagement Team**

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https://www.commerce.wa.gov/about-us/community-engagement/

### Commitment to diversity, equity & inclusion



- Long-term relationships
- Hiring and retention
- Systems Change



https://www.commerce.wa.gov/about-us/jobs-at-commerce/

### Community capacity building

#### Cultivate Community Capacity





Creatively Navigate Resources

#### **Build Relationships**



### Where to get information about grants?

- <u>Washington Electronic</u>
   <u>Business Solutions (WEBS)</u>
- <u>Commerce Website:</u> www.commerce.wa.gov
- Commerce Outreach and Engagement Specialists
- Engage with Commerce Boards, Commissions, and Advisory Groups!

#### Washington's *O*lectronic Business Solution

#### **Bid Opportunities**

Wednesday, November 29, 2023 We are currently soliciting responses to the following invitations Filter by Government Organization: | <All> ¥ SEARCH 7 Solicitation Close Date/ Amendment Title / Description Contact Date 11/29/23 Notice of Intent to Sole Source Kassy Ellefson Ref #: UW 23-0050 KLE The University of Washington Procurement Services department contemplates awarding a sole source contract to Qiagen, LLC 11/29/23 Notice of Intent to Sole Source Kassy Ellefson Ref #: UW 23-0004-1 KL The University of Washington Procurement Services department contemplates awarding a sole source contract to Life Technologies to provide products and services including but not limited to systems, instrumentation, reagents, warranties, and custom services to the University of Washington system.



Serving Communities – Building Infrastructure – Growing the Economy – Promoting Washington – Q

Open Grants, Loans and RFP's

Home | Serving Communities | Open Grants, Loans and RFPs

### **Open Grants, Loans and RFPs**

#### Request for Proposals - Sexual Assault Medical Forensic Examination (SAMFE) Reissue

Movember 28, 2023

The purpose of this application is to increase access to Sexual Assault Medical Forensic Examinations and address service deliver challenges in our state. The intention of these grant funds is to complement existing resources, such as Crime Victims Compensation, creating a more sustainable service model. Proposal are due December 13,...

#### Request for Proposals - Urban/Rural Guidebooks

🛗 November 27, 2023

The Washington Department of Commerce is initiating this Request for Proposals to solicit Proposals from those qualified and interested in participating in a project to develop two guidebooks, one for urban growth areas and one for rural, that define process, procedures and best practices under the Washington State Growth Management...

Request for Proposals - Broadband Equity Access and Deployment (BEAD) Challenge Portal

### **Public Notices**

To sign up for updates or to access your subscriber preferences, please enter your contact information below.

#### Subscription Type



#### WASHINGTON STATE DEPARTMENT OF COMMERCE

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# Preparing for applying for Grants

- Register an account with <u>Washington Electronic Business</u> Solutions (WEBS)
- Get a Statewide Vendor Number (SWV).
- Get familiar with Commerce's Contract Management System (CMS).

### Tips of the Trade

- Make a plan.
- Engage the community.
- Collaboration.
- Ask questions.
- Commerce also applies for grants!
- Time is relative.
- Having capital is an advantage.

### • Grant Writing Tips!

- Read and answer questions fully.
- How you word your grant matters.
- Paint an entire picture of your proposed project.

### **Community Reinvestment Account Plan**

- Developing state-wide plan describing how to address racial, economic, and social disparities in communities created by the historical design and enforcement of state & federal criminal laws and penalties for drug possession
- Commerce, in partnership with the Office of Equity and community partners
- \$100M in SFY24 & \$100M in SFY25

https://www.commerce.wa.gov/programs/researchservices/community-reinvestment-account-plan-development/

### Grants for capital projects



**Building Communities Fund** 



### Youth Recreational Facilities



Building for the Arts





Early Learning Facilities Program



https://www.commerce.wa.gov/building-infrastructure/capital-facilities/

### Clean energy programs

- The Clean Energy Fund grants for clean energy projects
- Energy Retrofits for Public Buildings helps local agencies, public higher education, school districts and state agencies
- Solar plus Storage for Resilient Communities solar and battery back-up power for community buildings

https://www.commerce.wa.gov/growing-the-economy/energy/

### **COMMERCE/ENERGY UPDATES**

Program	Law	Grant Amount	Updates
Climate Pollution Reduction Planning Grant - formula	IRA / EPA	\$3 million for WA, \$1 million for Seattle MSA	<ul> <li>Commerce and Ecology jointly working together to implement planning grant</li> </ul>
Climate Pollution Reduction Implementation Grants- competitive	IRA / EPA	The many more \$\$\$ (\$4.6 billion total for 50-60 awards, \$2- \$500 million per award)	<ul> <li>Implementation framework expected in Sept, proposals due ~April 2024</li> <li>Likely similar structure to Solar for All – i.e., oneish large grant per state.</li> </ul>
Home Energy Rebates - formula	IRA / DOE	\$160+ million in formula funds for rebates for electrification and efficiency, focused on lower income homes	<ul> <li>Commerce submitted application for \$2M+early administrative funding – unclear when award will come</li> <li>Guidance released late July, reviewing and planning for engagement</li> <li>Applications due by Jan 2025, planning to submit sooner</li> </ul>
GGRF Solar for All - competitive	IRA / EPA	Potentially large amount (\$25-\$400 million) for solar to benefit low income and frontline communities	<ul> <li>Commerce submitted NOI, estimating \$250 million application</li> <li>Will share straw proposal with public at August 22 workshop</li> <li>Application due in September</li> </ul>
Contractor Training Grants	IRA / DOE	\$2.9 million in formula funds, in two installments for residential energy contractor training	<ul> <li>Guidance came out in July, assessing opportunity</li> <li>Due date end of September, though may accept later applications</li> </ul>
Grid Resilience Formula Grants	IIJA / DOE	\$11+ million to grid resilience projects, especially with smaller utilities (of which WA has many!)	• Submitted application in spring, awaiting award
Grid Innovative Competitive Grant (GRIP)	IIJA / DOE	\$52 million budget, \$26 million request from DOE	<ul> <li>Submitted application with Idaho and INTENT (Avista spinoff) on grid resilience projects with five energy districts</li> <li>Expecting decision in late 2023</li> </ul>
Enhancements to Standard Formula Funds	IIJA / DOE	Additional or new allocations to existing formula funds (Weatherization, State Energy Program, EECBG)	<ul> <li>Implementing SEP and Weatherization now</li> <li>Applied late July for enhanced EECBG – focus on enabling EE in disadvantaged communities</li> </ul>
Joint Office Ride and Drive Electric - competitive	IIJA / JOET	~\$1.5 million competitive application to support EV in frastructure training at JATCs	<ul><li>Working with five JATCs on application</li><li>Application due late August</li></ul>
Weatherization Assistance Program Enhancement & Innovation - competitive	IIJA / DOE	\$500K-\$2 million competitive award	<ul> <li>Concept paper due August 31</li> <li>Talking with community partners on joint application, or one where Commerce supports externally</li> </ul>

Community services and public safety

Developmental Disabilities Council

Lead-Based Paint Programs

Continuum of Care

Office of Crime Victims Advocacy

Office of Firearm Safety and Violence Prevention

Justice Assistance Grant

Victim Witness Assistance

•Safety and Access for Immigrant Victims

Victims of crime looking for services: <u>ocva@commerce.wa.gov</u> Direct Service Line:1-800-822-1067

### Low-income housing resources

- Multi-family Unit Housing
- Home Ownership Assistance
- Foreclosure Fairness Program
- Mobile Home Relocation
- Weatherization and Low-income Energy Assistance
- <u>Rental / Homeless Assistance</u>
- Office of Homeless Youth



### Small business services

- <u>SizeUp</u>
- Entrepreneur Academy
- <u>ScaleUp</u>
- Thrive!
- <u>Restart Academy</u>
- <u>Small Business Export</u>
   <u>Assistance</u>



- Export Voucher Program
- <u>Regulatory Roadmap</u>
- <u>Retirement Marketplace</u>
- Small Business Grants
- <u>Startup Wisdom</u>
- Small Business Credit Initiative

### Child Care Capacity Building

- Child Care Partnership Grants
- Employer-Supported Child Care Technical Assistance Program
- State Child Care Collaborative Task Force



EMPLOYER-SUPPORTED CHILD CARE TECHNICAL ASSISTANCE

## Looking for a competitive edge to have a qualified workforce?

Find out what it takes to be a family-friendly employer in the state of Washington!

Many employers around the United States are facing workforce shortages. It is becoming more competitive and expensive to recruit, hire and retain employees.

One factor is the child care crisis. This means that working families are having a difficult time finding quality child care providers, paying for the cost of care, and dealing with back-up care if needed.

Washington businesses are helping their own employees or communities gain better access to child care while gaining a competitive edge for their employee base.









www.commerce.wa.gov

# Questions?



# Thank you

www.commerce.wa.gov



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